## **WALDORF PRODUCTION**

Q3 2023 RESULTS



30 November 2023









www.waldorf-production.com

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# WALDORF PRODUCTION Q3 2023 OVERVIEW



### **KEY HIGHLIGHTS**

### Operational performance in line with guidance

- Q3 2023 production¹ of 23.3 kboepd, up 1.2 kboepd from prior period and in line with guidance
- > Production in the quarter reflects higher uptime at Catcher, scheduled maintenance activity and temporary operational constraints at Kraken.
- Group full year production guidance narrowed to 22-23 kboepd, with lower expected output in Q4 due to planned shutdown at Catcher

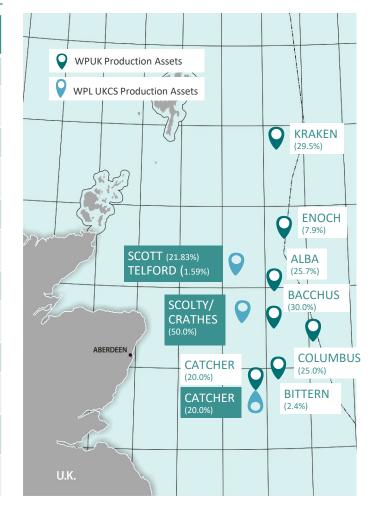
### Stronger quarterly performance

- Group EBITDA of \$112 million and Group operating cash flow of \$93 million, supported by higher production and stronger oil prices
- Group net debt of \$404 million and Group unrestricted cash of \$71 million at the end of the quarter.
- > Net debt to EBITDA ratios and liquidity within bond covenants

### **Delivering on liquidity availability**

- Disposal of US assets completed in November
- Resolved matters with Dana on confidential terms. Having previously resolved matters with TAQA, Waldorf has no further liability in respect of the Netherlands acquisitions announced on 6 October 2022
- > Hedged 1.6 million barrels of 2024 production at \$60/bbl strike price

Q3 2023		Q2 2023		
Pro	ducti	on <sup>1</sup>		
23.3 kboepd		22.1 kboepd		
	Opex			
\$35/boe		\$35/boe		
Operati	ng ca	sh flow		
\$93 million		\$74 million		
	BITD			
\$112 million		\$80 million		
Unres	tricte	d cash		
\$71 million	•	\$111 million		
Net de	ebt/E	BITDA		
1.22 times		1.04 times		



<sup>&</sup>lt;sup>1</sup> Excludes US production

# OPERATIONS GOOD OPERATIONAL PERFORMANCE



### **CATCHER**



- Improved production efficiency in Q3 2023, following outage in June
- Planned maintenance shutdown completed in October, safely and on schedule
- Working with the operator to finalise plans to drill new wells in 2025

### **OTHER ASSETS**



- Planned shutdowns completed in Q3 2023 across multiple assets
- Output from Alba declined due to lack of water injection caused by unplanned power generation issue. Resolution expected in December
- New infill wells due to be brought onstream at Scott in December and Alba in January 2024

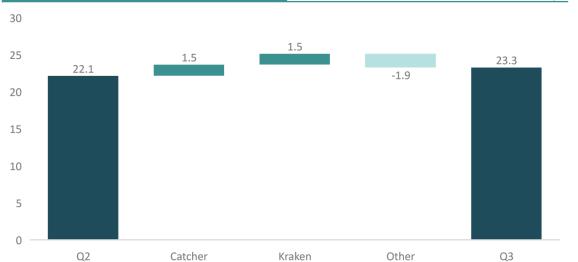
### **KRAKEN**



- Returned to full production in August following operational constraints in May-July
- New transformers to provide additional production assurance
- Continuing to evaluate future infill drilling opportunities
- Rig contract commitment made for 2025 drilling

### Q3 PRODUCTION<sup>1</sup> WATERFALL

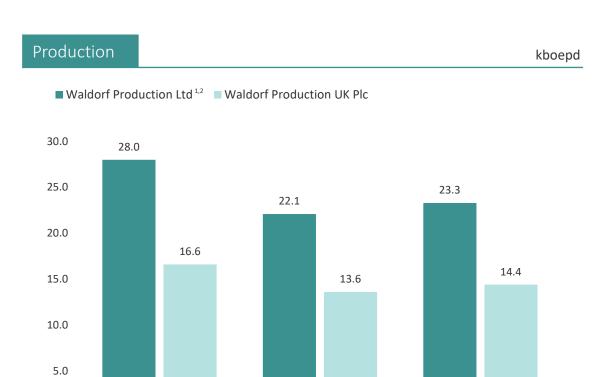
kboepd



<sup>&</sup>lt;sup>1</sup> Excludes US production

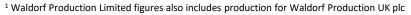
# MACRO ENVIRONMENT OIL PRICES STRONGER, PRODUCTION HIGHER





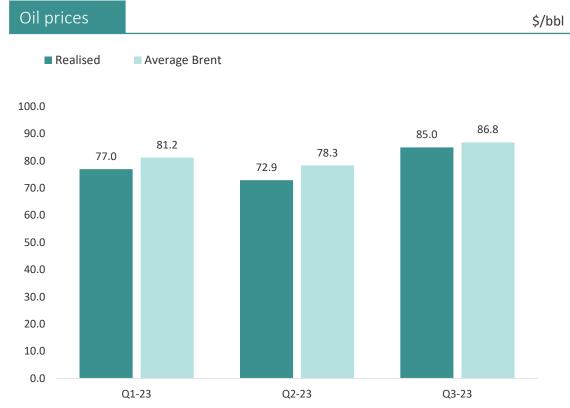
Q2-23

Q3-23



<sup>&</sup>lt;sup>2</sup> Excludes US production

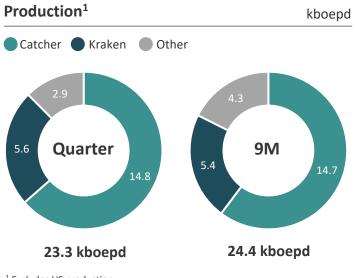
Q1-23

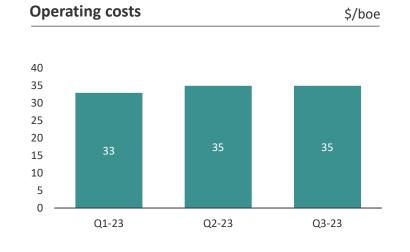


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## WALDORF PRODUCTION LTD (GROUP) TRADING UPDATE

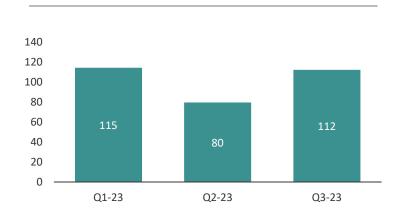
\$'M



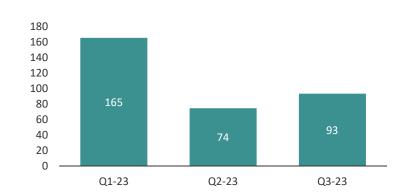




**EBITDA** 









### Q3 2023 Earnings **Highlights**

- Q3 2023 production of 23.3 kboepd, up 1.2 kboepd from prior period
- Opex stable at \$35/boe as higher costs offset by an increase in production
- Increase in EBITDA to \$112 million and operating cash flow to \$93 million, driven by higher production and stronger oil prices
- Q1 operating cash flow benefitted from an acceleration of revenue on assets acquired as part of MOL acquisition due to change in contracts, and revenue phasing
- Q3 operating cash flow curtailed by Q2 unwind of c.\$40m overpaid revenue as receipt based on estimated production volumes

# FINANCIAL REVIEW – WALDORF PRODUCTION LTD (GROUP) STATEMENT OF COMPREHENSIVE INCOME

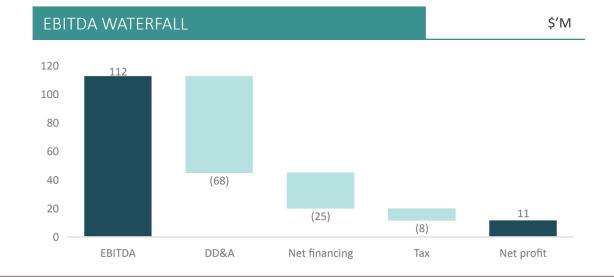


### **Statement of Comprehensive Income**

\$'M	Q3 2023	9M 2023	FY 2022
Revenue	132.9	427.6	691.6
Cost of sales (excl. under/overlift)	(47.0)	(155.9)	(195.4)
Under/overlift	45.4	88.2	(7.6)
DD&A	(67.8)	(202.8)	(240.8)
Gross profit	63.5	157.0	247.6
PP&E impairments	-	-	(88.7)
Admin expenses	(4.4)	(14.1)	(36.3)
Change in contingent consideration	(20.5)	(30.2)	(91.2)
Operating profit	38.7	112.7	31.4
Finance income	1.6	5.3	1.4
Finance costs	(24.3)	(77.0)	(63.8)
Foreign exchange	(2.2)	4.4	7.5
Other income/(expenses)	5.9	(8.8)	-
Revisions to decom – non-producing	0.0	0.0	(11.2)
Gain on bargain purchase	-	-	(10.0)
Profit/(loss) before tax	19.8	36.7	(44.7)
Tax	(8.4)	(83.5)	(90.5)
Net profit/(loss)	11.4	(46.8)	(135.3)

## EARNINGS PERFORMANCE DRIVEN BY HIGHER PRODUCTION AND STRONGER OIL PRICES

- > Total revenue of \$133 million, comprising of oil sales of \$131 million, gas sales of \$5 million and a realised derivative loss of \$3 million
- Change in contingent consideration reflects non-cash unwinding of time value discount for Alpha/MOL transactions
- Tax charge of \$8 million in Q3 2023 and \$84 million YTD, reflecting impact of the UK Energy Profits Levy



# FINANCIAL REVIEW – WALDORF PRODUCTION LTD (GROUP) STATEMENT OF CASH FLOW

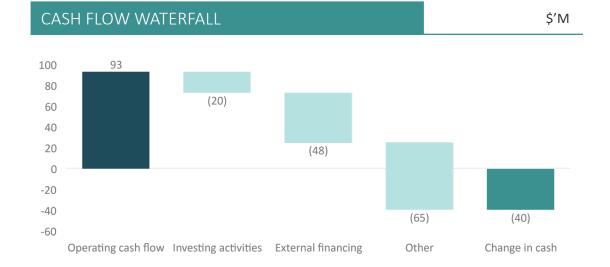


### **Cash flow Statement**

\$'M	Q3 2023	9M 2023	FY 2022	
Cash flow from Operating Activities				
Cash revenue	136.3	528.6	691.6	
Hedging outflow	(6.8)	(15.7)	(15.0)	
Operating cash expenditure	(36.2)	(180.1)	(172.4)	
Cash generated from operating activities	93.3	332.9	504.1	
Investing Activities				
Business combination	(10.3)	(257.3)	(146.1)	
Purchase of PP&E	(10.0)	(17.2)	(39.9)	
Net cash used in investing activities	(20.3)	(274.5)	(186.0)	
Financing Activities				
Repayment of bonds	(25.0)	(75.0)	(100.0)	
New bond raise	-	139.7	-	
Payment of interest	(8.1)	(25.8)	(23.2)	
Distributions	-	-	(76.0)	
Restricted cash funding	-	-	(18.3)	
Barclays working capital facility	(27.7)	15.1	27.8	
Shell credit facility	(23.0)	(38.9)	8.6	
Intercompany funding	-	(15.0)	-	
Payment of lease liabilities	(28.7)	(85.7)	(91.9)	
Net cash generated from/(used in) financing				
activities	(112.5)	(85.7)	(272.9)	
Net increase / (decrease) in cash	(39.6)	(27.3)	45.2	
Unrestricted cash at the beginning of period	110.8	98.5	53.4	
Unrestricted cash at the end of period	71.2	71.2	98.5	

## OPERATING CASH FLOW FULLY FUNDS INVESTING ACTIVITIES AND SCHEDULED BOND REPAYMENTS

- > Strong operating cash flow and low capex in Q3 2023
- > Contingent payments related to Alpha acquisition
- > Bond and short-term credit facility repayments of \$48 million in Q3 2023
- Net reduction in cash of \$40 million in Q3 2023, \$71 million of unrestricted cash available at 30 Sept 2023
- > Undrawn Shell credit facility provides additional potential liquidity



# FINANCIAL REVIEW – WALDORF PRODUCTION LTD (GROUP) STATEMENT OF FINANCIAL POSITION



### **Assets**

Sep-23	Dec-22
71.2	98.5
234.3	270.4
11.5	95.4
88.6	24.2
18.8	17.1
50.5	48.6
-	2.8
51.8	2.0
526.7	559.0
1,280.5	1,447.0
89.0	89.0
1,369.5	1,536.0
1,896.2	2,095.0
	71.2 234.3 11.5 88.6 18.8 50.5 - 51.8 <b>526.7</b> 1,280.5 89.0 <b>1,369.5</b>

### Liabilities and equity

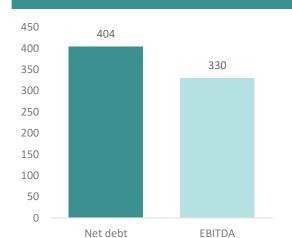
Overlift       3.3       27.5         Accruals       18.2       42.5         Bonds       139.0       100.0         Contingent payment       117.7       227.7         Deferred payment       45.0       45.0         Derviative financial instruments       -       15.7         Provision for liabilities (S/T)       5.4       7.8         FPSO Liability (S/T)       110.2       87.7         Current tax       132.1       55.8         Other current liabilities       42.8       -         Current liabilities       682.6       707.2         Trade and other payables       -       0.5         Provisions for liabilities       639.6       633.6         Contingent payment       120.8       212.3         Deferred payment       38.5       44.8         Deferred tax       178.4       151.8         FPSO Liability       258.1       335.5         Bonds       112.7       72.2         Non-current liabilities       1,348.0       1,450.7	<sup>'</sup> M	Sep-23	Dec-22
Accruals 18.2 42.5 Bonds 139.0 100.0 Contingent payment 117.7 227.7 Deferred payment 45.0 45.0 Derviative financial instruments - 15.7 Provision for liabilities (S/T) 5.4 7.8 FPSO Liability (S/T) 110.2 87.7 Current tax 132.1 55.8 Other current liabilities 42.8 Current liabilities 682.6 707.2  Trade and other payables - 0.5 Provisions for liabilities 639.6 633.6 Contingent payment 120.8 212.3 Deferred payment 38.5 44.8 Deferred tax 178.4 151.8 FPSO Liability 258.1 335.5 Bonds 112.7 72.2 Non-current liabilities 1,348.0 1,450.7	Trade and other payables	68.7	97.6
Bonds 139.0 100.0 Contingent payment 117.7 227.7 Deferred payment 45.0 45.0 Derviative financial instruments - 15.7 Provision for liabilities (S/T) 5.4 7.8 FPSO Liability (S/T) 110.2 87.7 Current tax 132.1 55.8 Other current liabilities 42.8 707.2  Trade and other payables - 0.5 Provisions for liabilities 639.6 633.6 Contingent payment 120.8 212.3 Deferred payment 38.5 44.8 Deferred tax 178.4 151.8 FPSO Liability 258.1 335.5 Bonds 112.7 72.2  Non-current liabilities 1,348.0 1,450.7	Overlift	3.3	27.5
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Deferred payment       45.0       45.0         Derviative financial instruments       -       15.7         Provision for liabilities (S/T)       5.4       7.8         FPSO Liability (S/T)       110.2       87.7         Current tax       132.1       55.8         Other current liabilities       42.8       -         Current liabilities       682.6       707.2         Trade and other payables       -       0.5         Provisions for liabilities       639.6       633.6         Contingent payment       120.8       212.3         Deferred payment       38.5       44.8         Deferred tax       178.4       151.8         FPSO Liability       258.1       335.5         Bonds       112.7       72.2         Non-current liabilities       1,348.0       1,450.7         Equity       (134.4)       (62.9)	Bonds	139.0	100.0
Derviative financial instruments         -         15.7           Provision for liabilities (S/T)         5.4         7.8           FPSO Liability (S/T)         110.2         87.7           Current tax         132.1         55.8           Other current liabilities         42.8         -           Current liabilities         682.6         707.2           Trade and other payables         -         0.5           Provisions for liabilities         639.6         633.6           Contingent payment         120.8         212.3           Deferred payment         38.5         44.8           Deferred tax         178.4         151.8           FPSO Liability         258.1         335.5           Bonds         112.7         72.2           Non-current liabilities         1,348.0         1,450.7           Equity         (134.4)         (62.9)	Contingent payment	117.7	227.7
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Provisions for liabilities       639.6       633.6         Contingent payment       120.8       212.3         Deferred payment       38.5       44.8         Deferred tax       178.4       151.8         FPSO Liability       258.1       335.5         Bonds       112.7       72.2         Non-current liabilities       1,348.0       1,450.7         Equity       (134.4)       (62.9)	Current liabilities	682.6	707.2
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Contingent payment 120.8 212.3  Deferred payment 38.5 44.8  Deferred tax 178.4 151.8  FPSO Liability 258.1 335.5  Bonds 112.7 72.2  Non-current liabilities 1,348.0 1,450.7	Trade and other payables	-	0.5
Deferred payment       38.5       44.8         Deferred tax       178.4       151.8         FPSO Liability       258.1       335.5         Bonds       112.7       72.2         Non-current liabilities       1,348.0       1,450.7         Equity       (134.4)       (62.9)	Provisions for liabilities	639.6	633.6
Deferred tax       178.4       151.8         FPSO Liability       258.1       335.5         Bonds       112.7       72.2         Non-current liabilities       1,348.0       1,450.7         Equity       (134.4)       (62.9)	Contingent payment	120.8	212.3
FPSO Liability 258.1 335.5  Bonds 112.7 72.2  Non-current liabilities 1,348.0 1,450.7  Equity (134.4) (62.9)	Deferred payment	38.5	44.8
Bonds       112.7       72.2         Non-current liabilities       1,348.0       1,450.7         Equity       (134.4)       (62.9)	Deferred tax	178.4	151.8
Non-current liabilities 1,348.0 1,450.7  Equity (134.4) (62.9)	FPSO Liability	258.1	335.5
Equity (134.4) (62.9)	Bonds	112.7	72.2
(====)	Non-current liabilities	1,348.0	1,450.7
(====)			
Total liabilities and equity 1,896.2 2,095.0	Equity	(134.4)	(62.9)
	Total liabilities and equity	1,896.2	2,095.0

### **STABLE BALANCE SHEET**

- Contingent payment liability related to Alpha, Capricorn and MOL transactions
- > Transfer of \$39.5 million restricted cash held for Capricorn transaction to 'other current assets'
- Net debt (as defined in bond covenants) of \$404 million at 30 Sept 2023, increase from \$336 million at the end of Q2 2023 due to increase in current tax liabilities
- > Continued compliance with Bond leverage and liquidity covenants

### COVENANTS

\$'M



### **Net debt to EBITDA**

The ratio of total net debt to EBITDA should at all times be less than 2.00:1

Q3 2023: 1.22 times

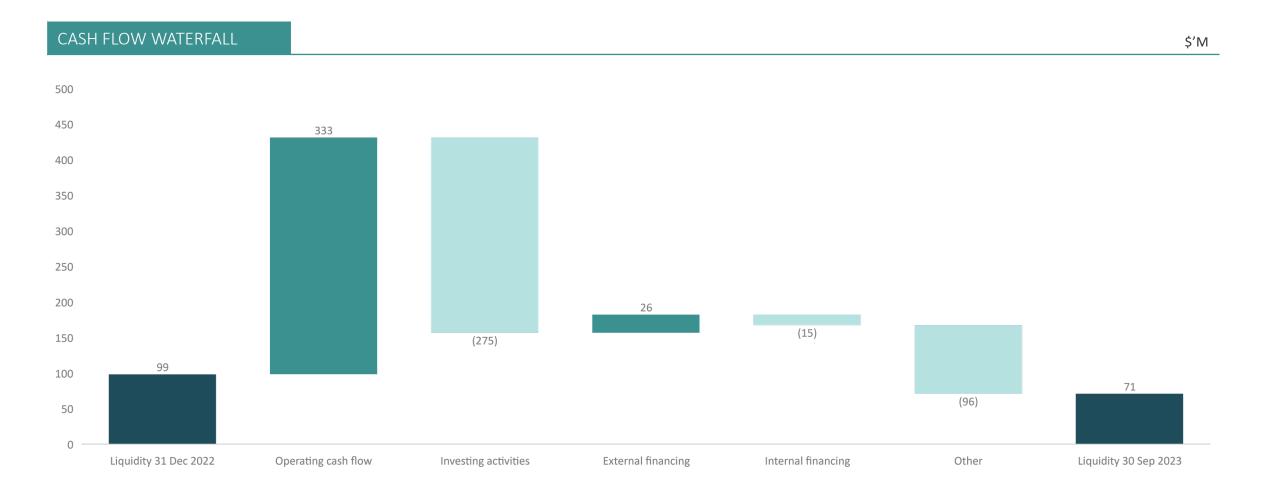
### Liquidity

Liquidity should at all times not be less than \$20 million

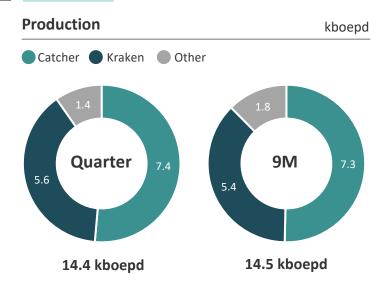
Q3 2023: \$50 million

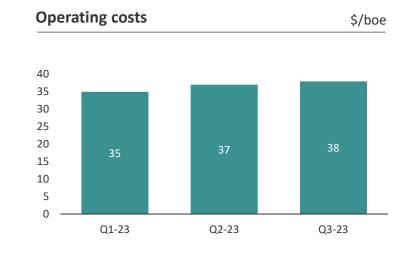


## FINANCIAL REVIEW - WALDORF PRODUCTION LTD (GROUP)

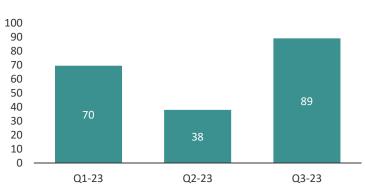


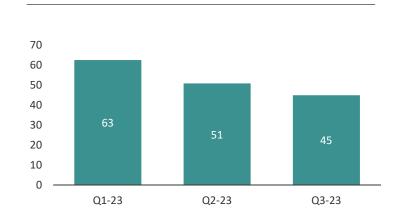
# WALDORF PRODUCTION UK PLC (GROUP) TRADING UPDATE





## EBITDA \$'M





Ś'M

Operating cash flow



### Q3 2023 Earnings Highlights

- Q3 2023 production of 14.4 kboepd, up 1.9 kboepd from prior period
- Opex broadly stable at \$38/boe as higher costs offset partially by an increase in production
- Increase in EBITDA to \$89 million, driven by higher production and stronger oil prices
- Operating cash flow slightly lower at \$45 million, due to unwind of c\$20m overpaid revenue in Q2, as receipt based on estimated production volumes

# FINANCIAL REVIEW - WALDORF PRODUCTION UK PLC (GROUP) STATEMENT OF COMPREHENSIVE INCOME

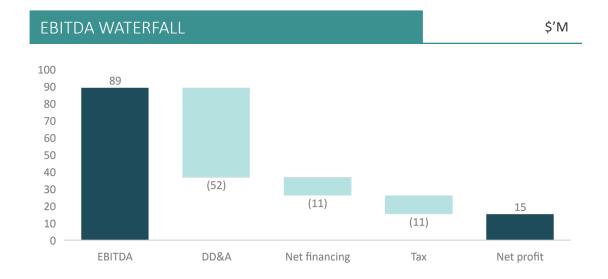


### Statement of Comprehensive Income

\$'M	Q3 2023	9M 2023	FY 2022
Revenue	79.0	239.8	578.1
Cost of sales (excl. under/overlift)	(27.4)	(93.0)	(138.6)
Under/overlift	34.4	56.8	(0.6)
DD&A	(52.4)	(149.7)	(251.9)
Gross profit	33.6	53.9	187.0
PP&E impairments	-	-	(79.2)
Admin expenses	(2.6)	(8.5)	(30.3)
Change in contingent consideration	(0.0)	(4.2)	(88.3)
Operating loss	31.0	41.2	(10.8)
Finance income	0.1	1.2	0.7
Finance costs	(12.2)	(42.9)	(91.8)
Foreign exchange	1.3	0.2	4.0
Other income/(expenses)	5.9	6.1	1.4
Revisions to decom – non-producing	_	-	1.1
Profit/(loss) before tax	26.1	5.8	(95.4)
Тах	(10.9)	(48.5)	(73.6)
Net profit/(loss)	15.3	(42.7)	(169.0)

## EARNINGS PERFORMANCE DRIVEN BY HIGHER PRODUCTION AND STRONGER OIL PRICES

- Total revenue of \$79 million, comprising of oil sales of \$78 million, gas sales of \$4 million and a realised derivative loss of \$3 million
- Other income includes funds received in relation to Alba LOPI claim
- Tax charge of \$11 million in Q3 2023 and \$49 million YTD, reflecting impact of the UK Energy Profits Levy



# FINANCIAL REVIEW - WALDORF PRODUCTION UK PLC (GROUP) STATEMENT OF CASH FLOW

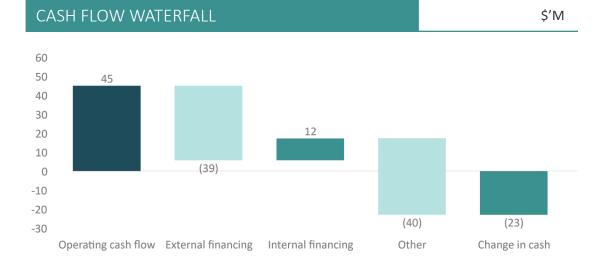


### **Cash flow Statement**

\$'M	Q3 2023	9M 2023	FY 2022
Cash flow from Operating Activities			
Cash revenue	79.4	297.8	578.1
Hedging outflow	(6.8)	(15.7)	(15.0)
Operating cash expenditure	(27.6)	(123.6)	(163.8)
Cash generated from operating activities	45.0	158.5	399.2
Investing Activities			
Business combination	-	(138.7)	(77.2)
Purchase of PP&E	(0.9)	(3.5)	(30.8)
Net cash used in investing activities	(0.9)	(142.2)	(108.0)
Financing Activities			
Repayment of bonds	(25.0)	(75.0)	(100.0)
Payment of interest	(3.4)	(15.3)	(23.2)
Distributions	-	-	(76.0)
Restricted cash funding	-	-	(1.8)
Barclays working capital facility	(15.6)	(4.9)	27.8
Shell credit facility	(14.3)	(24.2)	(9.0)
Intercompany funding	11.6	99.6	-
Payment of lease liabilities	(20.4)	(60.9)	(77.1)
Net cash generated from/(used in) financing	/a=	400 T	()
activities	(67.1)	(80.7)	(259.2)
Net increase / (decrease) in cash	(23.0)	(64.4)	32.0
Unrestricted cash at the beginning of period	43.9	85.3	53.3
Unrestricted cash at the end of period	20.9	20.9	85.3

## OPERATING CASH FLOW IN Q3 IMPACTED BY Q2 PRODUCTION ISSUES

- Bond and short-term credit facility repayments totalling \$39 million in Q3 2023
- Net reduction in cash of \$23 million in Q3 2023, \$21 million of unrestricted cash at 30 Sept 2023
- Undrawn Shell credit facility provides additional potential liquidity



# FINANCIAL REVIEW - WALDORF PRODUCTION UK PLC (GROUP) STATEMENT OF FINANCIAL POSITION



\$'M

### Assets

\$'M	Sep-23	Dec-22
Cash and cash equivalent	20.9	85.3
Restricted cash	62.8	101.8
Trade and other receivables	6.7	54.2
Underlift	53.6	20.3
Inventory and cash (JV)	12.1	10.6
Intercompany receivables	26.2	114.8
Derviative financial instruments	_	2.8
Other current assets	43.4	3.9
Current assets	225.7	393.5
Oil and Gas properties	672.9	820.5
Investments	43.7	38.8
Non-current assets	716.6	859.2
Total assets	942.2	1,252.7

### Liabilities and equity

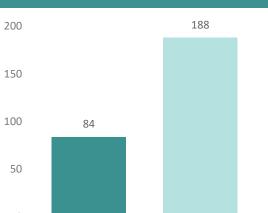
\$'M	Sep-23	Dec-22
Trade and other payables	29.8	44.0
Overlift	3.2	26.7
Accruals	19.8	28.1
Bonds	100.0	100.0
Contingent payment	59.0	134.4
Derviative financial instruments	-	15.7
ARO Liability (S/T)	_	1.2
FPSO Liability (S/T)	79.5	81.3
Current tax	92.1	51.0
Other current liabilities	22.9	27.7
Current liabilities	406.3	510.0
ARO Liability	294.0	294.9
Contingent payment	46.2	101.0
Deferred Tax	57.4	57.4
FPSO Liability	172.6	211.0
Bonds	-	75.0
Non-current liabilities	570.2	739.2
Equity	(34.3)	3.5
Total liabilities and equity	942.2	1,252.7

## ROBUST BALANCE SHEET, CONTINUED COMPLIANCE WITH BOND COVENANTS

- Net debt (as defined in bond covenants) of \$84 million at 30 Sept 2023, slightly higher than at the end of Q2 2023
- > Continued compliance with Bond leverage and liquidity covenants

## COVENANTS

**EBITDA** 



Net debt

### **Net debt to EBITDA**

The ratio of total net debt to EBITDA should at all times be less than 2.00:1

Q3 2023: 0.44 times

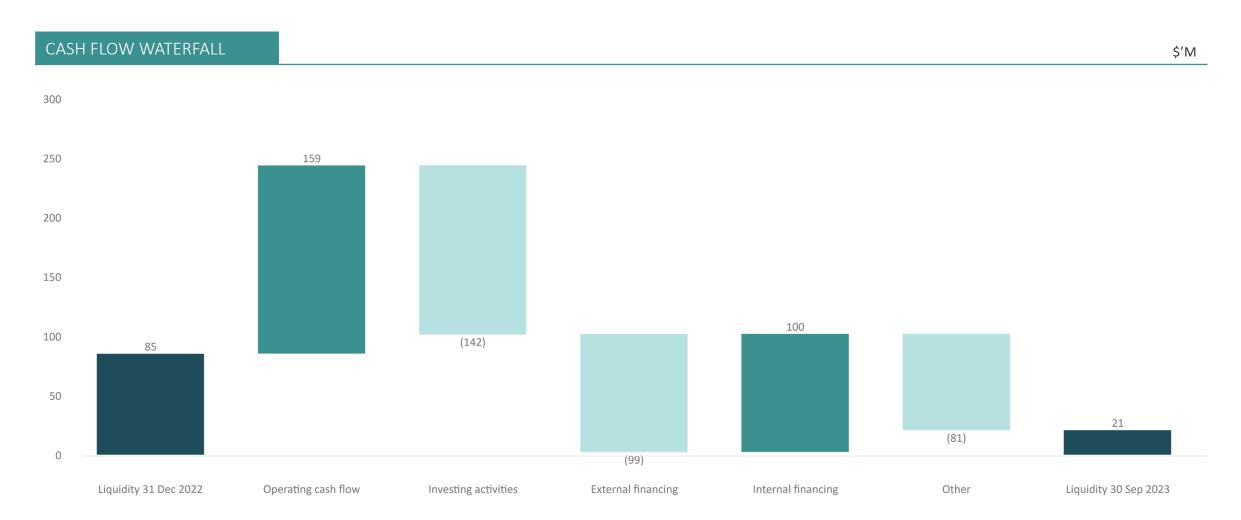
### <u>Liquidity</u>

Liquidity should at all times not be less than \$20 million

Q3 2023: \$21 million

## FINANCIAL REVIEW - WALDORF PRODUCTION UK PLC (GROUP)





# WALDORF PRODUCTION OUTLOOK



### SUMMARY AND OUTLOOK



### **Good operational performance**

- Higher Q3 2023 production, recent operational challenges at Catcher and Kraken resolved
- > Planned Catcher shutdown in October completed safely and on time
- > Scott infill well due onstream in December, Alba infill well current drilling



### **Stable financial position**

- > Continued compliance with Bond covenants
- Decommissioning security top-up payments of £69 million in Q4 2023 fully funded
- > Focused on enhancing near term cash flow



### **Delivery of 2023 targets**

- > Full year 2023 production guidance narrowed to 22-23 kboepd
- Working with operators to finalise plans for 2024
- Actively evaluating growth opportunities in the UK North Sea





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